2015 Low Income Solar Incentive Program



In early 2015 the DDOE and DCSEU announced a new incentive program for low income homeowners to receive free solar installations. The Solar Advantage Plus Program (SAPP) was allocated \$1.4 Million, with the goal of completing 130-140 installations by September 2015.

DC SUN is a nonprofit that strives to make rooftop solar power accessible and affordable for everyone by providing communities with the information, connections, and opportunities they need to move efficiently through the "solarization" process.

This low income incentive, known as SAPP is **not** a DC SUN program.

However, we think that it is crucial that the community becomes aware of this limited program, and that those who may qualify are educated about it. Therefore, DC SUN first held an informational meeting on May 13th, 2015, and is also now making the attached presentation materials from the meeting available online.

To learn more about the program, we recommend you:

Contact the DCSEU 202-479-2222 or email info@dcseu.com

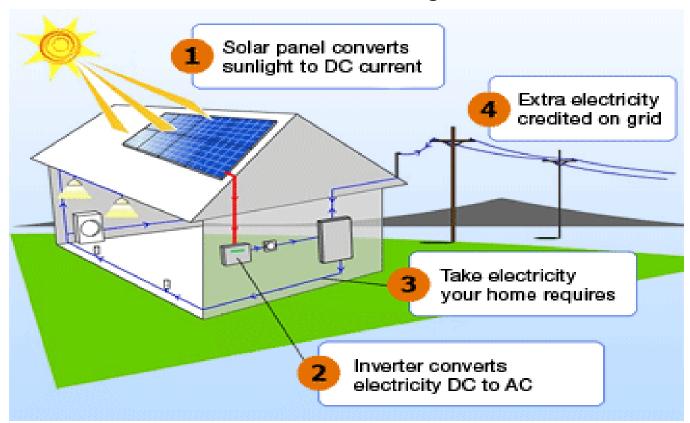
alternatively, you can:

Contact DC SUN

solarteam@dcsun.org, or call Grant at (240) 583-1475



Solar Net Metering



Is My Home Good for Solar?



A good roof faces south, east, or west, isn't shaded by trees or chimneys, and has open space.

Learn more at: dcsun.org/resources/solar-evaluation



Solar Costs

| Solar costs in DC | 3 kW |
|--|----------|
| System cost before incentives (average \$3.50/Watt) | \$10,500 |
| Solar Renewable Energy Credit (SREC) (upfront payment) | \$3,900 |
| 30% Federal tax credit (calculated before SREC sale) | \$3,150 |
| Estimated <u>annual</u> electricity savings | \$465 |
| Total Cost (after one year) | \$2,985 |

| Solar Advantage Plus Program (SAPP) | approx. 3 kW |
|---|-----------------|
| System cost before incentives (about \$3.50/Watt) | \$10,500 |
| SAPP funds (\$2.50/Watt) | \$10,000 |
| Estimated <u>annual</u> electricity savings | \$465 |
| Total Cost | Free |

With this low income solar incentive program, contractors use DDOE & DCSEU funds to install small solar systems for free. However, the contractors usually keep SRECs and the Federal Tax Credit to cover their remaining costs. They may also own the system.

Program Eligibility

| Household Size | Maximum Annual Income |
|----------------|-----------------------|
| 1 | \$31,327 |
| 2 | \$40,967 |
| 3 | \$50,606 |
| 4 | \$60,245 |
| 5 | \$69,884 |
| 6 | \$79,523 |
| 7 | \$81,331 |
| 8 | \$83,138 |

- Application contractor will provide.
- Photo ID
- Proof of income for each adult in home (18 years or older)
 - Either your 2014 Tax returns, or:

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 - Proof that the household received one of the following:
 - Utility Discount (Pepco, Verizon, DC Water, or Washington Gas)
 - Supplemental Nutrition Assistance Program (SNAP)
 - Lifeline Telephone Assistance
 - Most recent Pepco bill



Approved Contractors

You must contact one of these contractors for this program!

| Company Name | Email | Phone # | Website |
|--|----------------------------------|---|---------------------------------|
| Alternative Renewable Solutions, LLC | daanens@arsconsulting.net | 800-759- 7813 ext.202 Cell: 202- 327-0445 | www.arsconsulting.net |
| GRID Alternatives | infodc@gridalternatives.org | 202-602- 0191 | www.gridalternatives.org |
| Kenergy | kstadlin@kenergysolar.com | 410-729- 4499 | www.kenergysolar.com |
| Solar Solution LLC | sales@solarsolutionllc.com | 202-448- 5199 | www.solarsolutionllc.com |
| Standard Energy Solutions | info@standardenergysolutions.com | 301-944- 5255 | www.standardenergysolutions.com |
| Trusted Solutions Group | richardf@TSG28.com | 202-563- 3530 Ext 2 | www.TSG28.com |
| WDC Solar | gogreen@wdcsolar.com | 202-506- 7586 | www.wdcsolar.com |
| Sigora Solar | info@sigorasolar.com | 540-949- 6553 | www.sigorasolar.com |

Example questions you can ask installers:

- Does their system include online monitoring?
- What types of panels do they use? What is the warranty for the panels?
- Do they offer micro inverters? What is the warranty for the inverter?
- Who owns the system?
- How many systems has the company installed in D.C.?
- Does the solar company provide a warranty for workmanship on your roof?
- What other benefits does the solar company bring to the community?
- Does the solar company also do roof work if needed?

Additional Resources

• DC SUN website: <u>www.dcsun.org</u>

• DC SUN listserv: www.bit.ly/DC-SUN (link is case sensitive!)

• DDOE: <u>www.ddoe.dc.gov/energy</u>

• DCSEU: <u>www.dcseu.com</u>

Mapdwell: www.mapdwell.com/en/dcPVWatts: www.pvwatts.nrel.gov

